



Joseph's Update



By **Joseph Barry Martin, Ph.D.**

October 2008

10 % DISCOUNT FOR THANKSGIVING
DECLUTTERING
& FENG SHUI

When you respond to this email, you will receive a healthy 10% Discount on my Services for Thanksgiving and Fall:

- Declutter excess and give away to charity and friends
- Reorganize all your living and working spaces for Fall-Winter
- Cleanse and Energize spaces for a happier, healthier, creative time indoors
- Room by Room maximization of flow, harmony, balance & better use
- Deal with too much furniture, clothes, toys, art, boxes, knick knacks ...
- Create more vitality, peace and comfort indoors in challenging times

JOSEPH'S REAL ESTATE SALES AND LISTINGS

Now is a perfect time to sell or buy a new home. Even though there are changes in the market, there is always an opportunity for you to find your dream home. As a REALTOR® I have been blessed with quick, easy and financially rewarding listings that SELL in this market through September and October. I offer full services and pay for window cleaning, interior repainting, Feng Shui, decluttering, reorganizing, plants, flowers, carpet cleaning, room measurement, photos and other necessary work in order to make your property shine and sell within a matter of weeks. Please just give me a call to discuss your needs and wants, and plan to make your dreams come true now. I hope to meet with you this month.

HAVING A POSITIVE ATTITUDE AND GOING THE EXTRA MILE

In times such as these, those like myself with an extremely positive and practical attitude are the ones to succeed in their businesses. When economic challenges abound, one can always be strong, seek the possibilities and options, focus on needs and wants, and create an ongoing foundation of friendly, productive relationships that last a lifetime.

In this present Real Estate Victoria market, I have been busier than ever. Some of my listings still create multiple option situations, and sell within a few weeks for close to Listing Price. Perhaps you too are thinking of selling and/or buying.

I would be happy to give you my time and explain how my Selling Strategy works in this market. Typically, I also spend from 5 to 15 days in Prepping™ (my Advanced Staging), Feng Shui™, decluttering, cleaning and reorganizing.

Please call me at 250 361-8167 for a consultation. And if you know of someone who is ready to sell or buy a home, I would appreciate your confidence and referral.

SUBURBAN NATION: THE RISE OF SPRAWL & THE DECLINE OF THE AMERICAN DREAM.

Andres Duany, Elizabeth Plater-Zyberk & Jeff Speck

There is a growing movement in North America to put an end to suburban sprawl and to replace the automobile-based settlement patterns of the past fifty years with a return to more traditional planning principles. This movement stems not only from the realization that sprawl is ecologically and economically unsustainable but also from an awareness of sprawl's many victims: children, utterly dependent on parental transportation if they wish to escape the cul-de-sac; the elderly, warehoused in institutions once they lose their driver's licenses; commuters, stuck in traffic for two or more hours each day; the urban poor, isolated in deteriorating cities without access to jobs or services.

Founders of the Congress for the New Urbanism Duany and Plater-Zyberk are at the forefront of this movement, and in *Suburban Nation* they assess sprawl's costs to society, be they ecological, economic, aesthetic, or social. This book is a lively critical lament, and an entertaining lesson on the distinctions between housing clusters, strip shopping centers, office parks and parking lots – and the traditional neighbourhoods that were built as a matter of course until mid-century.

By the way, I donate \$500 to The Land Conservancy of BC

for every Real Estate deal I close.

***And I truly appreciate your referrals and the trust you place in me;
so if you know of someone who is looking to buy or sell a home, condo, or
townhouse, please refer them to me or just give me a call.***

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