



SERVING YOUR REAL ESTATE NEEDS IN VICTORIA, BC CANADA

Joseph's February Update

Cell: 250 – 361 - 8167

by Joseph Barry Martin, Ph.D.

Office: 250 - 474 - 4176

The future depends on what we do in the present.
Gandhi

The future

*Success is the sum of small efforts, repeated day in and day
out.*
Robert Collier

*The thing always happens that you really believe in; and the
belief in a thing makes it happen.
Frank Lloyd Wright*

*There is only one success--to be able to spend your life in
your own way.
Christopher Morley*

*The secret of success is to know something nobody else
knows.
Aristotle Onassis*

*The talent of success is nothing more than doing what you
can do, well.
Henry W. Longfellow*

*Try not to become a man of success but a man of value.
Albert Einstein*

*The more difficulties one has to encounter, within and
without, the more significant and the higher in inspiration
his or her life will be.
Horace Bushnell*

*First say to yourself what you would be;
and then do what you have to do.
Epictetus*

We are into the second month of the New Year, February.

Each of us made some important resolutions for 2010.
Take a moment to check in with yourself and see how you
are doing with your goals and plans.

Do you have a daily, weekly and monthly check-in with
yourself to accomplish your goals concerning health,
relationships, career, financial planning, exercise and
travel?

If not, take 5 or 10 minutes now as you read this to write.

How are you doing with your **“Hot 10 Goals for 2010?”**

Your continuing success in all your significant life areas
depends on taking stock regularly and making
adjustments. Just as you would when driving a car, riding
a bicycle, or flying a kite.

As Valentine's Day comes close, feeling more grateful for your relationships, family, friends, colleagues and clients might cross your mind. Go out of your way to share your feelings with your significant ones and tell them all the ways in which you appreciate them. A grateful heart creates positive relationships now and into the future.

Dare to dream big this year!

If your present house does not suit you, plan to either renovate or move home.

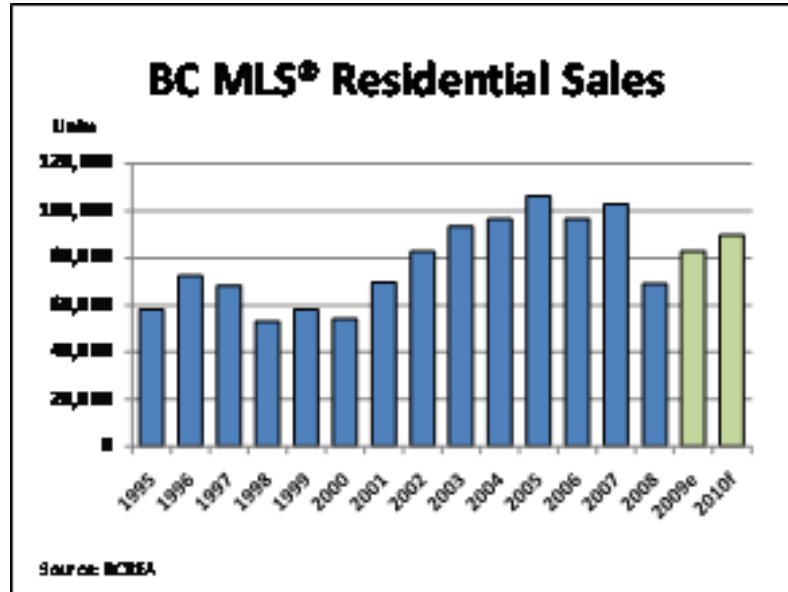
I spoke with a friend today who said that dreams keep him alive and inspired; now he is ready to sell his house in order to move into a lot with more acreage, a garden, great views and the chance to fix up a home the way he wants.

Do you have similar thoughts and goals?

Take steps now; give me a call and I will ask you the right questions to make sure you accomplish your dreams in the right timeline with the necessary resources.

Don't be satisfied with mediocrity and unhappiness where you live. You can create a more suitable home and I can find all the support you need.

REAL ESTATE OUTLOOK FOR 2010



Market Strength Extends Through 2010

The British Columbia Real Estate Association (BCREA) released its Spring 2010 Housing Forecast recently.

BC Multiple Listing Service® (MLS®) residential sales in 2010 are forecast to increase a further 8 per cent to 89,600 units. The ten-year average is 82,800 units.

"A sharp rebound in consumer demand turned a potentially dismal year in 2009 into a very strong year for home sales," said Cameron Muir, BCREA Chief Economist. "Vancouver and Victoria, in particular, posted near record unit sales for the fall of 2009."

Here is a comment from a client who sold through my services:

"Thanks for all that you do. Your positive attitude really helped us so very much with the sale of our modular."

Judy J.

BOOK REVIEW

HOUSE AS A MIRROR OF SELF
Exploring the Deeper Meaning of Home
(298 pages)

Clare Cooper Marcus
Foreword by James Yandell, M.D., Ph.D.
Lake Worth, FL: Nicolas-Hays, 2006

House as a Mirror of Self presents a unique examination of the relationship between ourselves and where we live, interwoven with compelling personal stories of searching for a place for the soul. It is not about architecture, or decorating styles, or real estate, but about the more subtle bonds of feeling we experience with dwellings past and present. At the base of this book is a very simple, yet frequently overlooked premise - as we change and grow throughout our lives, our psychological development is

punctuated by close affective ties with significant physical environments.

Marcus explores how self-image is reflected in our homes; power struggles in making a home together with a partner; territory, control, and privacy at home; self-image and location; disruptions in the bonding with home; and beyond the “house as ego” to the call of the soul. Before you make your next life-changing move or home improvement, use this book to take a look inside yourself and find living space that truly makes room for your soul.

“Marcus’s eye-opening study of people’s emotional ties to their houses, apartments, cottages, trailers and other dwellings offers useful, often startling perspectives on what makes a house a home.” – *Publishers Weekly*

“Gets to the heart of how we consciously and often unconsciously design our homes to mirror who we really are.” – *Chicago Tribune*

“While the house as status symbol has been endlessly researched by social scientists, this work probes how houses and the objects in them aren’t just expressions of the consumer self but are also revelations of the deepest self.” – *San Jose Mercury News*

Joseph's Listings

For more photos, please go to
www.JosephBarryMartin.com

ESQUIMALT BEAUTY FACING MEMORIAL PARK

1270 Park Terrace

\$489,000

MLS 272154

OPEN HOUSE SUNDAY FEBRUARY 7TH, 2 - 4.

Beautifully landscaped garden lot looks over quiet park.

This bright & sparkling newer designer home has skylights, vaulted ceilings, gas fireplace, newer 2 yr-old roof. 3 Bedroom, 2 Bath, full basement.

Two sundecks, fenced yard. Apple & plum trees in back; eucalyptus, holly & cedar in front, organic gardens.

Can have separate accommodation down.

Walk to all amenities; just a few minutes walk to shopping, City Hall, the Recreation Centre and Library.

Move right in condition.





SELLERS!

**Do you want to sit on the market or sell your house?
The truth that any seller must know is that in the end,
pricing gets you in the game - and Feng Shui and
Prepping™ or my Advanced Staging gets you the offer.
My 38 years proven experience with this can help you sell
in this or any market.**

BUYERS!

**Do you know which house suits you best according to the
science of Feng Shui and Vaastu? I can find you the right
home that is healthy, harmonious and peaceful according
to the Feng Shui scientific principles. You need a home
that you will be happy, prosperous and relaxed in for a
long time to come.**

Let me find your dream home with you.

For a Feng Shui consultation for harmony, balance, energy revitalization and peace for home and/or office,
or for Prepping™ (Advanced Staging) a house for an easy, quick sale, please contact Joseph at

josephmartin@shaw.ca

O: 250-474-4176 • C: 250-361-8167

www.HouseOfLightHarmony.com • www.JosephBarryMartin.com



Welcome to your increased energy, prosperity, health and happiness!